



EXPERIENCE THE EMD WAY!

We have prepared a quote for you

TLHCD Best Practice Remediation Quote

Quote # 014437
Version 1

Prepared for:

Tulare Local Health Care District

Randy Dodd
rdodd@tulareregional.org

Router Firmware

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Router Firmware is out of date.	\$0.00	\$0.00	1	\$0.00	\$0.00
<p>The router firmware is slightly behind the most current stable version. EMD recommends upgrading to the most current version. - This is covered under your current contract. EMD would schedule time to complete the upgrades. Estimated 30 minutes to complete.</p>					

Content Filtering

* Declined Option(s)

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Content Filtering will assist with protecting users from visiting certain websites while on company computers. EMD suggests having this configured for all site locations. - This will be a project to be further quoted if interested. EMD would configure all Content Filtering policies and would with the admin team to implement. Estimated 2 hours to complete.					

Geo-IP

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Geo-IP Filtering Service (TLHCD Only).	\$0.00	\$0.00	1	\$0.00	\$0.00
<p>Geo-IP Filtering is a security feature that will block access from certain countries into your network and also block users, inside the network, from accessing websites located in other countries. EMD recommends enabling this feature with a custom list of safe country locations. - This is covered under your current contract. EMD would re-enabled all of these security policies on the firewall. Estimated 30 minutes to complete.</p>					

Wireless Coverage

* Declined Option(s)

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Wireless networking for Evolutions Gym is currently under standards. We recommend a project to bolster the wireless network strength. This project is presently quoted with the large Camera, Conference room, and network project for Evolutions Plaza. - This will be a project to be further quoted if interested. EMD has presented this quote on ticket: #439099.					

PC EDR

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Review Workstation EDR.	\$0.00	\$0.00	1	\$0.00	\$0.00
<p>Currently, one or more workstations are missing EMD's Endpoint Detection Response (EDR) agent. This is commonly removed when the workstation has not been connected in over 30 days. EMD recommends reviewing if these workstations need to remain on the contract or powering them on to complete all proper updates. - This is covered under your current contract. EMD</p>					

PC EDR

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
would assist with getting the EDR agent reinstalled or updated on each of the effected machines. Estimated 30 minutes to complete.					

Folder Redirection

* Declined Option(s)

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Folder redirection is used to assist with the backup process. Typically, EMD recommends having all workstation Desktop and Document folders redirected to the primary file server. This allows for consistent backups to be performed for all critical company documents. A risk of not having Folder Redirection is the potential loss of company data should a workstation fail or crash. In this case, we believe it would be best to redirect all documents to One Drive, rather than the File servers. - This will be a project to be further quoted if interested. EMD would schedule time to review all items to complete this folder redirection project.					

Password Policies

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Review Password Policies for both locations.	\$0.00	\$0.00	1	\$0.00	\$0.00
Consider adjusting the password policy, increasing it from 7/8 characters to 14 characters. Moving to HIPAA/NIST security standards. If willing to increase the security, we would set passwords to expire after one year. Currently, TLHCD is 7 Characters, with Complexity, for 42 Days and Evolutions is 8 Characters, with Complexity, for 90 Days. - This is covered under your current contract. EMD would adjust the password policies for both locations to meet current standards. Estimated 30 minutes to complete.					

Domains

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Review inactive domain accounts.	\$0.00	\$0.00	1	\$0.00	\$0.00
A list of users that have not logged in to the network in the last 30 days. We recommend disabling these accounts. (see attached Asset Audit document). - This is covered under your current contract. EMD would scheduled time to upgrade all switch firmware for all locations. Estimated 1 hour to complete.					

Switch Firmware

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Switch Firmware is out of date.	\$0.00	\$0.00	1	\$0.00	\$0.00
Network switch firmware is slightly behind the most current stable version. EMD recommends upgrading to the most recent version. - This is covered under your current contract. EMD would scheduled time to upgrade all switch firmware for all locations.					

Switch Firmware

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Estimated 1 hour to complete.					

Entra ID Connect

* Declined Option(s)

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Entra ID (Formerly Azure) Active Directory (AD) Connect, is the current standard for connecting domain users (office login) to Microsoft 365 email platform. This feature allows for a number of different security benefits, but one of the main items is allowing the password from your office PC to be the same as your email password. This allows for increased password protection and further security of all company resources. - This will be a project to be further quoted if interested. EMD would gather information for migrating all Evolutions users to the district's domain. This would a be a merge domain project.					

Microsoft 365

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Review inactive Microsoft 365 accounts.	\$0.00	\$0.00	1	\$0.00	\$0.00
Please review the list of all Microsoft 365 licensing (see attached Asset Audit document). We recommend removing licensing for all users who no longer require a full mailbox or are no longer actively employed at the company. - This is covered under your current contract. EMD disable all Microsoft user accounts that have been inactive, excluding noted accounts. Estimated 30 minutes to complete.					

Conditional Access

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Review Conditional Access Policies.	\$0.00	\$0.00	1	\$0.00	\$0.00
Enabling Microsoft 365 Security Defaults will help with a number of security items for the email tenant. A list of the significant items that would see changes are; adding Multi-Factor Authentication (MFA) for all accounts, disabling Legacy login access, and hardening Security Policies. We also recommend reviewing custom policies on the tenant to ensure all security needs are met. - This is covered under your current contract. EMD has enabled a number of policies already, however, would like to evaluate all policies. Estimated 1 hour to complete.					

Microsoft Security Score

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Review Microsoft Security Score. Currently 55.5%.	\$0.00	\$0.00	1	\$0.00	\$0.00
EMD recommends setting aside time to review the Microsoft Security Score. This score is based on standard security practices					

Microsoft Security Score

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Microsoft recommends for their customers' email security, through their products. It is recommended to periodically review this score and to increase it by completing the security tasks that have point values assigned to them by Microsoft. EMD would like to see the score increase to a value between 60-80% based on your needs, currently the score is 55.5%. - This is covered under your current contract. EMD would review all recommended security changes and work with customer to implement. Estimate 2 hours to complete.					

Global Administrator

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Review all Global Administrator accounts.	\$0.00	\$0.00	1	\$0.00	\$0.00
Currently, there are three Global Administrators. EMD recommends confirming if all administrator accounts are still needed and potentially disabling any accounts not in need of full rights to the Microsoft tenant. - This is covered under your current contract. EMD would note any admin accounts that need to be disabled and do so. Estimated 30 minutes to complete.					

Mail Flow

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Review Mail Flow rules.	\$0.00	\$0.00	1	\$0.00	\$0.00
These rules supersede Anti-Spam and Anti-Phish rules. EMD recommends they be reviewed periodically to confirm they are still necessary. If it is unknown why a rule has been created, it is recommended to remove the rule and then re-evaluate after a 30-day period. - This is covered under your current contract. EMD would review and disable any un-needed rules on the tenant. Estimated 30 minutes to complete.					

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Quote Information:

Quote #: 014437

Version: 1
Delivery Date: 01/04/2024
Expiration Date: 01/23/2024

This Quote is governed under the provisions of the Master Services Agreement (“MSA”) and is also further defined by the conditions and provisions of the statement of services (“Services Guide”). Both of these documents are located at https://www.emdnet.com/msa_sg. The MSA and Services Guide contain important provisions related to the Services (including payment and auto-renewal terms), and by agreeing to this Quote, you agree to the provisions of the MSA and the Services Guide. If you cannot access the MSA or Services Guide, or if you have any questions about those documents, then please do not sign this Quote and contact us for further information.

Thank you for your order. Your electronic signature, per the Electronic Signature Act, is considered equivalent to your signed and faxed signature, and allows you to accept and place your order. A copy of this acceptance and the attached quote or proposal document will be sent to your email address to complete your order acceptance. You are NOT required to electronically sign your order, and you may fax or scan/email your signed order to us if you prefer. Due to the current computer chip shortage, some hardware prices are subject to change without notice. Once the quote is approved we will notify you immediately if the price, or availability changes when we place the order. Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. Unless specifically quoted, and delivery and installation labor will be charged by the hour at our normal hourly rates. A deposit equaling 80% of the product total is required prior to the ordering of services or hardware. Please do not use a credit card for any transactions over \$1000. Also we’re happy to help you dispose of old computers when applicable, however there is a recycling fee that we must pay if we take them, and there is labor needed to remove the hard drive(s) and destroy them so your data is secure. Our fee for taking care of this is \$30 per computer. For Total Care+ customers that fee is reduced to \$15. To allow us to pay our vendors, we may invoice some or all of the delivered product before the labor portion is complete. Customer agrees to pay for product invoices within 30 days regardless if installation is complete. Labor will not be billed until installation is complete. Unless otherwise specified, all new computers sold by EMD have a 1 year parts and labor warranty (if manufacturers warranty is longer than 1 year, EMD will replace the part but labor will be charged).EMD reserves the right to charge a re-stocking fee in the event that a product is returned, and the vendor does not accept the return for whatever reason.

EMD Networking Services, Inc.

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Name: Christopher Pettibone
Title: Sales Manager
Date: 01/04/2024

Tulare Local Health Care District

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