EVOLUTIONS

STATEMENT OF REVENUE & EXPENDITURES
TWELVE MONTHS ENDED 5/31/2023
UNAUDITED

	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	TOTAL	
Memberships	$ 148,442	$ 145,271	$ 147,140	$ 146,714	$ 149,005	$ 144,830	$ 150,308	$ 148,480	$ 154,508	$ 153,281	$ 154,500	$ 158,704	$ 1,801,182	
Enrollments	$ 4,245	$ 3,225	$ 3,443	$ 3,800	$ 2,450	$ 2,950	$ 3,850	$ 5,000	$ 3,675	$ 3,800	$ 4,830	$ 2,346	$ 43,614	
Childcare	$ 5,966	$ 5,230	$ 5,020	$ 4,925	$ 4,735	$ 4,705	$ 4,721	$ 4,879	$ 4,319	$ 4,657	$ 4,933	$ 4,861	$ 58,950	
Personal Trainer Rent	$ 3,050	$ 2,550	$ 2,600	$ 2,500	$ 2,600	$ 2,500	$ 2,500	$ 2,250	$ 2,500	$ 2,500	$ 2,500	$ 2,550	$ 30,600	
Guest Fees	$ 3,407	$ 2,060	$ 1,829	$ 1,615	$ 2,170	$ 2,205	$ 4,710	$ 3,978	$ 3,555	$ 4,089	$ 3,362	$ 3,729	$ 36,708	
ProShop	$ 330	$ 50	$ 150	$ 25	$ 30	$ 25	-	$ 55	$ 95	$ 25	-	$ 25	$ 810	
Drinks	$ 428	$ 423	$ 505	$ 596	$ 430	$ 311	$ 354	$ 411	$ 383	$ 542	$ 415	$ 489	$ 5,285	
Other Operating Revenue	$ 8,527	-	-	-	-	-	-	-	-	-	$ 14,119	$ 8,132	$ 30,778	{1}
TOTAL OPERATING REVENUE	**$ 174,394**	**$ 158,809**	**$ 160,687**	**$ 160,175**	**$ 161,419**	**$ 157,525**	**$ 166,442**	**$ 165,053**	**$ 169,035**	**$ 168,893**	**$ 184,659**	**$ 180,836**	**$ 2,007,926**	
Salaries & Wages	$ 80,381	$ 75,834	$ 78,403	$ 74,780	$ 72,476	$ 77,319	$ 75,974	$ 83,373	$ 68,780	$ 80,985	$ 74,508	$ 83,201	$ 926,014	
Employee Benefits	$ 5,958	$ 13,748	$ 15,114	$ 15,353	$ 17,533	$ 13,776	$ 20,414	$ 17,028	$ 15,141	$ 10,605	$ 19,311	$ 17,292	$ 181,272	
Professional Fees	$ 2,617	-	-	-	-	-	$ 155	-	-	-	-	-	$ 2,771	
Purchased Services	$ 22,216	$ 11,177	$ 20,956	$ 18,407	$ 20,817	$ 25,229	$ 48,421	$ 21,436	$ 25,103	$ 19,257	$ 22,807	$ 26,627	$ 282,453	
Supplies	$ 6,078	$ 4,876	$ 11,435	$ 8,848	$ 6,360	$ 6,889	$ 18,622	$ 10,065	$ 5,478	$ 8,002	$ 5,081	$ 9,727	$ 101,461	
Repairs & Maintenance	$ 11,522	$ 2,248	$ 3,625	$ 3,233	$ 2,346	$ 1,667	$ 10,036	$ 4,693	$ 2,728	$ 5,563	$ 4,103	$ 7,478	$ 59,242	{2}
Utilities & Phone	$ 30,129	$ 31,529	$ 31,435	$ 29,966	$ 19,311	$ 18,424	$ 20,686	$ 28,086	$ 26,463	$ 21,083	$ 20,185	$ 22,604	$ 299,902	
Building & Equipment Rental	$ 233	$ 375	$ (131)	$ 231	$ 200	$ 313	$ 308	$ 308	$ 317	$ 313	$ 330	$ 453	$ 3,249	
Insurance	$ 2,044	$ 3,763	$ 3,763	$ 3,763	$ 3,763	$ 6,282	$ 4,745	$ 3,351	$ 3,351	$ 3,351	$ 3,351	$ 3,423	$ 44,950	
Interest Expense	$ 6,562	$ 215	$ 208	$ 201	$ 194	$ 187	$ 199	$ 173	$ 166	$ 158	$ 151	$ 144	$ 8,556	
Other Operating Expenses	$ 674	$ 30	$ 35	$ 315	$ 40	$ 30	$ 3,512	$ 962	$ 35	$ 1,133	$ 1,363	$ 2,139	$ 10,268	{3}
OPERATING EXPENSES BEFORE D&A	**$ 168,414**	**$ 143,794**	**$ 164,842**	**$ 155,097**	**$ 143,040**	**$ 150,116**	**$ 203,072**	**$ 169,474**	**$ 147,562**	**$ 150,451**	**$ 151,191**	**$ 173,087**	**$ 1,920,140**	
EBITDA	**$ 5,980**	**$ 15,015**	**$ (4,155)**	**$ 5,078**	**$ 18,379**	**$ 7,409**	**$ (36,630)**	**$ (4,421)**	**$ 21,473**	**$ 18,442**	**$ 33,468**	**$ 7,748**	**$ 87,786**	
Depreciation & Amortization	$ (83,828)	$ (30,111)	$ (30,111)	$ (29,648)	$ (29,252)	$ (29,418)	$ (29,252)	$ (29,252)	$ (29,252)	$ (30,468)	$ (31,276)	$ (32,479)	$ (414,346)	
Bond Interest Expense	-	-	-	-	-	-	$ (13,942)	$ (13,942)	$ (13,942)	$ (13,942)	$ (13,942)	$ (13,942)	$ (83,652)	
Other Bond Expense	-	-	-	-	-	-	$ (127,751)	-	-	-	-	-	$ (127,751)	
COVID 19 Relief Funds	-	-	-	-	-	-	-	-	-	-	$ 79,000	-	$ 79,000	
Extraordinary Items	$ 400	-	-	-	-	-	-	-	-	-	-	-	$ 400	
Gain on Sale of Property	$ 2,856,561	-	-	-	-	-	-	-	-	-	-	-	$ 2,856,561	
TOTAL OTHER REVENUE (EXPENSES)	**$ 2,773,132**	**$ (30,111)**	**$ (30,111)**	**$ (29,648)**	**$ (29,252)**	**$ (29,418)**	**$ (170,945)**	**$ (43,194)**	**$ (43,194)**	**$ (44,410)**	**$ 33,782**	**$ (46,421)**	**$ 2,310,211**	
INCREASE (DECREASE) IN NET POSITION	**$ 2,779,112**	**$ (15,096)**	**$ (34,267)**	**$ (24,570)**	**$ (10,872)**	**$ (22,009)**	**$ (207,575)**	**$ (47,615)**	**$ (21,721)**	**$ (25,968)**	**$ 67,250**	**$ (38,673)**	**$ 2,397,997**	

{1} Investment Interest
{2} Elevator R&M
{3} Open House Event & Staff Meeting