## **EVOLUTIONS**

## STATEMENT OF REVENUE & EXPENDITURES TWELVE MONTHS ENDED 10/31/2022 UNAUDITED

	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	TOTAL
Memberships	\$147,504	\$146,443	\$148,442	\$145,271	\$147,140	\$146,714	\$149,005	\$1,030,518
Enrollments	\$3,370	\$3,950	\$4,245	\$3,225	\$3,443	\$3,800	\$2,450	\$24,483
Childcare	\$4,791	\$4,860	\$5,966	\$5,230	\$5,020	\$4,925	\$4,735	\$35,526
Personal Trainer Rent	\$3,050	\$3,050	\$3,050	\$2,550	\$2,600	\$2,500	\$2,600	\$19,400
Guest Fees	\$1,434	\$1,965	\$3,407	\$2,060	\$1,829	\$1,615	\$2,170	\$14,480
ProShop	\$370	\$310	\$330	\$50	\$150	\$25	\$30	\$1,265
Drinks	\$383	\$400	\$428	\$423	\$505	\$596	\$430	\$3,163
Other Operating Revenue	-	\$146,000	\$8,527	-	-	-	-	\$154,527
TOTAL OPERATING REVENUE	\$160,901	\$306,977	\$174,394	\$158,809	\$160,687	\$160,175	\$161,419	\$1,283,361
Salaries & Wages	\$67,210	\$104,757	\$80,843	\$77,451	\$81,170	\$76,784	\$74,560	\$562 <i>,</i> 776
Employee Benefits	\$20,177	\$16,064	\$5,496	\$12,130	\$12,347	\$13,349	\$15,449	\$95,011
Professional Fees	\$2,450	-	\$2,617	-	-	-	-	\$5,067
Purchased Services	\$21,028	\$21,427	\$22,216	\$11,177	\$20,956	\$18,407	\$20,367	\$135,579
Supplies	\$14,884	\$8,980	\$6,078	\$4,876	\$11,435	\$8,848	\$6,360	\$61,460
Repairs & Maintenance	\$8,671	\$3,169	\$11,522	\$2,248	\$3,625	\$3,233	\$2,346	\$34,814
Utilities & Phone	\$33,665	\$22,201	\$30,129	\$31,529	\$31,435	\$29,966	\$19,311	\$198,237
Building & Equipment Rental	\$497	\$247	\$233	\$375	(\$131)	\$231	\$200	\$1,651
Insurance	\$4,737	\$677	\$2,044	\$3,763	\$3,763	\$3,763	\$3,763	\$22,509
Interest Expense	\$779	-	\$6,562	\$215	\$208	\$201	\$194	\$8,157
Other Operating Expenses	\$6	-	\$674	\$30	\$35	\$315	\$40	\$1,100
OPERATING EXPENSES BEFORE D&A	\$174,103	\$177,523	\$168,414	\$143,794	\$164,842	\$155,097	\$142,590	\$1,126,362
EBITDA	(\$13,202)	\$129,454	\$5,980	\$15,015	(\$4,155)	\$5,078	\$18,830	\$156,999
Depreciation & Amortization	(\$3,709)	(\$3,709)	(\$83,828)	(\$30,111)	(\$30,111)	(\$29,648)	(\$29,252)	(\$210,368)
Extraordinary Items	(\$30,953)	-	\$400	-	-	-	-	(\$30,553)
Gain on Sale of Property	-	-	\$2,774,441	-	-	-	-	\$2,774,441
TOTAL OTHER REVENUE (EXPENSES)	(\$34,662)	(\$3,709)	\$2,691,013	(\$30,111)	(\$30,111)	(\$29,648)	(\$29,252)	\$2,533,520
INCREASE (DECREASE) IN NET POSITION	(\$47,864)	\$125,745	\$2,696,993	(\$15,096)	(\$34,267)	(\$24,570)	(\$10,422)	\$2,690,519
INCREASE (DECREASE) IN INET POSITION	(347,004)	\$125,745	<b>32,030,333</b>	(313,030)	(334,207)	(324,370)	(\$10,422)	\$ <b>2,030,</b> 319